

# CHỨNG NHẬN

**CÔNG TY CỔ PHẦN LILAMA 45.1**  
138 -140 ĐIỆN BIÊN PHỦ, Q.1, TP. HỒ CHÍ MINH

Đã thực hiện công trình

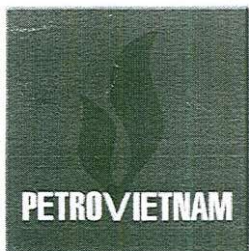
**LẮP ĐẶT THIẾT BỊ VÀ ĐƯỜNG ỐNG TOÀN NHÀ MÁY THUỘC DỰ ÁN  
NHÀ MÁY SẢN XUẤT Lốp XE TẢI RADIAL TOÀN THÉP CÔNG SUẤT  
1.000.000 LỐP/NĂM**

Toàn bộ thiết bị đã được lắp đặt đúng tiến độ, đảm bảo chất lượng và đưa vào vận hành an toàn, thẩm mỹ và đạt hiệu quả cao kể từ tháng 04/2014.

Hồ Chí Minh, ngày 06 tháng 05 năm 2014  
**CÔNG TY CP CÔNG NGHIỆP CAO SU MIỀN NAM**  
**TỔNG GIÁM ĐỐC**



**KT TỔNG GIÁM ĐỐC**  
PTGD. *Nguyễn Pong Thao*



VUNG ANG 1 (2x600MW)  
THERMAL POWER PLANT PROJECT



# Statement of Recognition

It is Hereby Certified that:

LILAMA 45.1 JSC UNDER LILAMA CORPORATION

Has Successfully Installed Boiler and Auxiliary System No.2, Steel Structure for Turbine House & Coal Bunker House, Steel Structure for Central Control Building, Coal Transport System.



TỔNG GIÁM ĐỐC  
*Lê Văn Tuấn*

PETROVIETNAM VUNG ANG – QUANG TRACH  
POWER PROJECT MANAGEMENT BOARD



*Nguyễn Thanh Bình*



**DAELIM**

**OMON THERMAL POWER PLANT  
UNIT NO. 2 CONSTRUCTION PROJECT**

**Certificate of Appreciation**

is hereby granted to

**LILAMA 45.1 Joint Stock Company**

**Mechanical Work Package A**

DAELIM hereby expresses its sincere appreciation to the contribution of

**LILAMA 45.1 Joint Stock Company**

for successful completion of OMON Thermal Power Plant  
Unit No.2 Construction Project.

Presented on 27<sup>th</sup> November 2015



  
**Mr. Jong Seuk Back**  
Site Manager / DAELIM

**LILAMA**  
**Erection & Construction Company 45-1**

140 Dien Bien Phu Street  
District 1, Ho Chi Minh City  
Vietnam

**Attention**  
**Mr. Truong Van Tuyen (Director)**  
**Mr. Le Van Hien (Deputy Director)**

Name	Peter Walch
Department	Phu My 3 Site Management
Tel. (Direct Line)	++84 64 895 267
Fax	++84 64 895 113
Email	peter.walch@siemens.com
Your letter	Site letter dated 05/09/2003
Our reference	VIT150/9015.16/ 0950/ ECC 45-1/151/pw
Date	29 September 2003

Subject: ISO 9001:2000 Accreditation

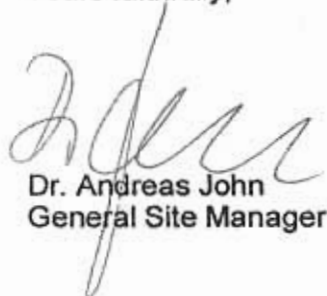
Dear Sirs,

With reference to your letter dated 5<sup>th</sup> September 2003 in which you are asking for comments from your clients on completed works for your ISO 9001:2000 accreditation, we would like to state as follows:

ECC45-1 has been working hard and successfully in order to complete all site works in conformity with the technical project specifications and time schedule requirements for the Phu My 3 CCPP project.

Moreover, the ECC45-1 site organisation has proven its best co-operation and partnership with SIEMENS AG during the entire project execution period.

Yours faithfully,



Dr. Andreas John  
General Site Manager



Peter Walch  
Mechanical Site Manager



Detlev Mindel  
QA/QC Manager

cc.: W-PMY  
SSM-File  
ECC45-1 Site Offices, Mr. Lien

☐ closed ☐ open

Fossil Power Generation, West, Pacific  
Sales & Marketing Division  
New Plants and Service  
Project Management  
Head:  
Dr. Christian Urbank

Group Executive Management  
of Power Generation:  
K. Voges, Group President  
A. Kley  
N. König  
R. Zwirn

Postal address:  
Siemens AG  
PG W-PMY  
P.O. Box 10 10 63

63010 Offenbach am Main  
Germany

Office address:  
Berliner Straße 295  
63067 Offenbach am Main  
Germany

Telephone (069) 807-0

Siemens Aktiengesellschaft - Chairman of the Supervisory Board: Karl-Hermann Baumann - Managing Board: Heinrich v. Pierer, Chairman, President and Chief Executive Officer - Members: Volker Jung, Roland Koch, Edward G. Krubasik, Rudi Lamprecht, Heinz-Joachim Neubürger, Peter Pribilla, Jürgen Radomski, Uriel J. Sharaf, Claus Weyrich, Klaus Wucherer - Registered Offices: Berlin and München - Commercial Registries: Berlin-Charlottenburg, HRB 12300; München, HRB 6684



O Mon Thermal Power Plant Unit No.2 Construction Project  
Insulation and Refractory Work

Taking Over Certificate  
Subcontract No. OMON-ME-004

## TAKING OVER CERTIFICATE

Sub contract dated August 12,2014

Between

**Kukjae Industries Viet Nam Co., Ltd ("Contractor")**

And

**Lilama 45.1 Joint Stock Company ("Subcontractor")**

**Subcontract No.: OMON-ME-004**  
**Insulation and Refractory Work**

Capitalized terms used in this certificate and not otherwise defined shall have the meaning given to such term in the Subcontract.

With reference to the above-mentioned Subcontract, Contractor hereby acknowledges that all remaining parts of the Subcontract Works have successfully passed the requirements of Taking Over in accordance with the terms of the Subcontract.

The issuance of this certificate shall in no way relieve Subcontractor of its responsibilities and obligations under the Subcontract. More specifically, but without restricting the generality of the foregoing, Subcontractor shall continue to be obliged to Contractor under the warranties and Subcontractor Guarantees provided in the Subcontract.

The Subcontractor shall also continue to be obliged to complete/clear all remaining works, punches, Site Instructions, pending issues and others as stipulated in the MOM dated December 29, 2015 about "Final settlement of Subcontract amount – Insulation and Refractory Work".

The effective date of the Taking Over is November 30, 2015.



Seong Heon, Kim  
Managing Director  
Kukjae Industries Viet Nam Co., Ltd

Date of Issuance: December 29, 2015

## TAKING OVER CERTIFICATE

Subcontract dated July 26, 2013

Between

**Daelim Industrial Co., Ltd. ("Contractor")**

And

**LILAMA 45.1 Joint Stock Company ("Subcontractor")**

**Subcontract No.: OMON-ME-002**  
**Mechanical Work Package A**

Capitalized terms used in this certificate and not otherwise defined shall have the meaning given to such term in the Subcontract.

With reference to the above-mentioned Subcontract, Contractor hereby acknowledges that all remaining parts of the Subcontract Works have successfully passed the requirements of Taking Over in accordance with the terms of the Subcontract.

The issuance of this certificate shall in no way relieve Subcontractor of its responsibilities and obligations under the Subcontract. More specifically, but without restricting the generality of the foregoing, Subcontractor shall continue to be obliged to Contractor under the warranties and Subcontractor Guarantees provided in the Subcontract.

The Subcontractor shall also continue to be obliged to complete/clear all remaining works, punches, Site Instructions, pending issues and others as stipulated in the MOM dated December 23, 2015 about "Final settlement of Subcontract amount – Mechanical Work Package A".

The effective date of the Taking Over is November 30, 2015.

  
  
Jong Seuk, Back  
Site Manager  
DAELIM Industrial Co., Ltd.

Date of Issuance: December 23, 2015



Nhon Trach 2 CCPP, Hamlet 3, Phuoc Khanh Commune, Nhon Trach District,  
Dong Nai Province, Vietnam

### LILAMA 45.1 Joint Stock Company

Tran  
138-140 Dien Bien Phu Str., Da Kao Ward, Dist. 1  
Projekt Manager

Ho Chi Minh City  
Vietnam

Tel.:  
Mobile:  
Fax.:

Name	Juan Wilson Pina
Department	E F E S E C 7 1 3
Telephone	+84 61 222 5834
Fax	+ 84 61 222 5840
E-mail	MailNhonTrach-Site-SU@pg.siemens.com
Your letter of	07/T&E-CRFQ-NT2/11
Our reference	VN1003/0451//SSM-LJS-0232 RR
Date	2011-11-03

### NHON TRACH 2 CCPP

Subject: Client Satisfaction Questionnaire according to ISO 9001:2008 Standard

Dear Tran,

First of all, we would like to take the opportunity to thank Lilama 45.1 for your contribution towards the successful completion of the Nhon Trach 2 Project.

Lilama 45.1's mechanical and electrical department has demonstrated great efforts with respect to executing its Scope of Services under the Contract. The management of Lilama 45.1 was cooperative, proactive and has been a very reliable partner during this project. The employees of Lilama 45.1 have shown great team spirit and commitment towards completing their Scope of Services. Siemens also wishes to note its appreciation with respect to the flexibility and commitment shown by Lilama 45.1 to work on weekends, public holidays and nightshift when the demands of the Project required such working conditions.

In addition, Siemens wants to extend its thanks with respect to the good cooperation shown by Lilama 45.1 with its local suppliers.

With regards to suggesting improvements to your working practices based on the execution of your Scope of Services on Nhon Trach 2, Siemens respectively notes the following:

- The level of understanding and comprehension of the English language by Lilama 45.1's key personnel could be improved.
- During the whole phase of construction, there was a lack / shortage of tools and measurement equipment.
- Quality control procedures for the inspection of hot works could be improved.
- Handling and control of documentation could be improved.

Siemens AG  
Energy Sector; Management: Michael Suess  
Fossil Power Generation Division; Management: Roland Fischer  
Energy Solutions; Management: Rainer Hauenschild

Postal address:  
Siemens AG  
ES-  
P.O. Box 10 10 63  
63010 Offenbach am Main

Office address:  
Kaiserleistr. 10  
63067 Offenbach am Main  
Tel: +49 (69) 807-0  
Fax: +49 (69) 807-2036

Siemens Aktiengesellschaft: Chairman of the Supervisory Board: Gerhard Cromme;  
Managing Board: Peter Loescher, Chairman, President and Chief Executive Officer; Roland Busch, Brigitte Ederer, Klaus Helmrich,  
Joe Kaeser, Barbara Kux, Hermann Requardt, Siegfried Russwurm, Peter Y. Solmssen, Michael Suess  
Registered offices: Berlin and Munich, Germany; Commercial registries: Berlin Charlottenburg, HRB 12300, Munich, HRB 6684  
WEEE-Reg.-No. DE 23691322

In general, Lilama 45.1's performance on Nhon Trach 2 was more than satisfactory and Siemens would look forward to working again with Lilama 45.1 on future projects

Kind regards



**Marius Otzen**  
General Site Manager



**Giovanni Campo**  
Commercial Site Manager

Copy to: NT2 – PM  
SPO  
SSM-GSM, QA/QC



# **MITSUBISHI HEAVY INDUSTRIES, LTD.**

**NAGASAKI SHIPYARD & MACHINERY WORKS**

1-1, AKUNOURA-MACHI, NAGASAKI-CITY 850-8610, JAPAN

Tel: +81-95-828-4321; Fax: +81-95-861-2190

\*\*\*\*\*

Date: February 03th, 2007

To: Whom it may concern.

## **LETTER OF RECOMMENDATION**

Dear Sir!

This is certify that our Company has entered into the Purchase Order: 00022-16200-065A-00 with **ERECTION & CONSTRUCTION COMPANY 45-1**, we have ordered items described as fabrication of **Casing, Buckstay, Gas Duct, Hot Beam, SCR & Insulation** Work for KT-Project – MHI.

It had been exported to Japan.

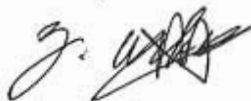
Actually, we have found **ERECTION & CONSTRUCTION COMPANY 45-1** satisfactorily completed their job and conformed strictly to the owner's technical requirements, the time schedule and other promises, the quality of completed products's very high.

We Truly recommend **ERECTION & CONSTRUCTION COMPANY 45-1** to Clients who demand high quality at reasonable price.

Sincerely yours.

**YOSHINOBU AIKAWA**

Chief Supervisor



**MITSUBISHI HEAVY INDUSTRIES, LTD.**

**NAGASAKI SHIPYARD & MACHINERY WORKS**  
1-1, AKUNOURA-MACHI, NAGASAKI-CITY 850-8610, JAPAN  
Tel: +81-95-828-4321; Fax: +81-95-861-2190

\*\*\*\*\*

Date: August 16<sup>th</sup>, 2006

To: Whom it may concern.

**LETTER OF RECOMMENDATION**

Dear Sir!

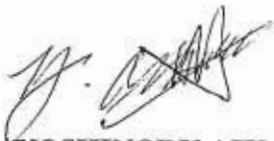
This is certify that our Company has entered into the Purchase Order: 30190-38400-O85A-00 with ERECTION & CONSTRUCTION COMPANY 45-1 whose order item described as fabrication of Gas Duct Item for Outlet Gas Duct Project – MHI.

It had been exported to Japan.

Actually, we have found ERECTION & CONSTRUCTION COMPANY 45-1 satisfactorily completed their job and conformed strictly to the owner's technical requirements, the time schedule and other promises, completed products were of very high quality.

Sincere, we highly recommend ERECTION & CONSTRUCTION COMPANY 45-1 to those who demand high quality at reasonable price.

Thanks & best regards.



**YOSHINOBU AIKAWA**  
Supervisor Chief



**MITSUBISHI HEAVY INDUSTRIES, LTD.**

**NAGASAKI SHIPYARD & MACHINERY WORKS**

1-1, AKUNOURA-MACHI, NAGASAKI-CITY 850-8610, JAPAN

Tel: +81-95-828-4321; Fax: +81-95-861-2190

\*\*\*\*\*

Date: September 06<sup>th</sup>, 2006

To: Whom it may concern.

**LETTER OF RECOMMENDATION**

Dear Sir!

This is certify that our Company has entered into the Purchase Order: 30190-VAM-0106-LLM451-00 with ERECTION & CONSTRUCTION COMPANY 45-1 whose order item described as fabrication which include Items for Non-pressured Parts Project – MHI as follows:

1. Buckstay.
2. SCR.
3. Casing.
4. Hot Beam.
5. Gas Duct.

All had been exported to Japan.

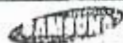
Actually, we have found ERECTION & CONSTRUCTION COMPANY 45-1 satisfactorily completed their job and conformed strictly to the owner's technical requirements, the time schedule and other promises, completed products were of very high quality.

Sincere, we highly recommend ERECTION & CONSTRUCTION COMPANY 45-1 to those who demand high quality at reasonable price.

Thanks & best regards.



**YOSHINOBU AIKAWA**  
Supervisor Chief



ENGINEERING

PHU MY FERTILIZER PROJECT / VIETNAM

# CERTIFICATE OF COMPLETION OF WORK

SUBCONTRACTOR: LILAMA ECC45-1CERTIFICATE NO.: SC-M0201536-044SUBCONTRACT NO.: SC0858-M0201536-0EFFECTIVE DATE: 8 July 2002CONTRACTOR: SAMSUNG ENGINEERING CO., LTD.COMPLETION OF WORK: 17-Mar-04  
(Start date of Defect Liability Period)SECTION OF WORK: STORAGE TANKS, FABRICATION AND INSTALLATION WORK

## REFERENCE DOCUMENTATION:

EXTENT OF WORK: AS PER SUBCONTRACTEXCLUSIONS: NILDRAWINGS: AS PER CONTRACT DWGI.T.P.s: NIL

The above-defined SECTION OF THE WORK was deemed CONSTRUCTION COMPLETE status on 17 March 2004 with APPLICABLE DRAWINGS, SPECIFICATIONS AND STANDARDS, TESTED and INSPECTED all in accordance with the PURCHASE ORDER REQUIREMENTS except the Punch List items as referred to below.

PUNCH LIST (S): N/A

We agree that we remain responsible for completion of above Punch Lists as per joint inspection.

For and on behalf of Subcontractor

*Mr. Hoang Xuan Lap*  
Director  
Date: 10 May 2004

AGREED CONSTRUCTION COMPLETED in accordance with the above SUBCONTRACT REQUIREMENTS subject to completion of items on attached Punch List(s).

For and on behalf of Contractor:

*J. S. Choi*  
Mr. J. S. Choi

Field Control Manager  
Date: 10 May 2004

*H. Y. Kim*  
Mr. H. Y. Kim  
Mech Manager  
Date: 10 May 2004

*S. M. Koo*  
Mr. S. M. Koo  
Construction Manager  
Date: 10 May 2004

*H. W. Seo*  
Mr. H. W. Seo  
Site Manager  
Date: 10 May 2004

DISTRIBUTION: Control Department, Mech Department, LILAMA ECC45-1

Note: This certificate does not approve of any construction activities not included



# **CERTIFICATE OF COMPLETION OF WORK**

SUBCONTRACTOR: LILAMA ECC45-1CERTIFICATE NO.: SC-ME-005-041SUBCONTRACT NO.: SC0858-SC-ME-005EFFECTIVE DATE: 15-Nov-02CONTRACTOR: SAMSUNG ENGINEERING CO., LTD.COMPLETION OF WORK: 23-Apr-04  
(Start date of Defect Liability Period)SECTION OF WORK: A/G PIPING & EQUIPMENT INSTALLATION WORK AT AMMONIA 2 AREA

## REFERENCE DOCUMENTATION:


EXTENT OF WORK: AS PER SUBCONTRACTEXCLUSIONS: NILDRAWINGS: AS PER CONTRACT DWGI.T.P.s: NIL

The above-defined SECTION OF THE WORK was deemed CONSTRUCTION COMPLETE status pursuant to Article 37 "Subcontract General Terms and Conditions" on **23 April 2004** with APPLICABLE DRAWINGS, SPECIFICATIONS AND STANDARDS, TESTED AND INSPECTED all in accordance with SUBCONTRACT REQUIREMENTS except the Punch List items as referred to below.

PUNCH LIST (S): NIL

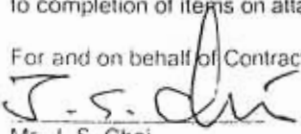
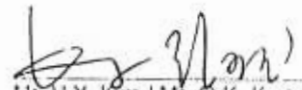
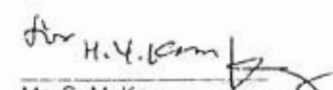
We agree that we remain responsible for completion of above Punch Lists as per joint inspection.

For and on behalf of Subcontractor

  
 Mr. Hoang Xuan Lapin  
 Director  
 Date: 26 April 2004

AGREED CONSTRUCTION COMPLETED in accordance with the above SUBCONTRACT REQUIREMENTS subject to completion of items on attached Punch List(s).

For and on behalf of Contractor:

  
 Mr. J. S. Choi  
 Field Control Manager  
 Date: 10 May 2004
  
 Mr. H. Y. Kim / Mr. O. K. Kwon  
 Mech / Piping Supervisor  
 Date: 10 May 2004
  
 Mr. S. M. Koo  
 Construction Manager  
 Date: 10 May 2004

 Mr. H. W. Seo  
 Site Manager  
 Date: 10 May 2004

DISTRIBUTION: Control Department, Mech Department, LILAMA ECC45-1

Note: This certificate does not approve / deny commercial settlement, but technical

# CERTIFICATE OF COMPLETION OF WORK

SUBCONTRACTOR: LILAMA ECC45-1CERTIFICATE NO.: SC-ME-002-031SUBCONTRACT NO.: SC0858-SC-ME-002EFFECTIVE DATE: 1-Dec-02CONTRACTOR: SAMSUNG ENGINEERING CO., LTD.COMPLETION OF WORK: 20-Feb-04  
(Start date of Defect Liability Period)SECTION OF WORK: REFORMER AND BOILER WORK

## REFERENCE DOCUMENTATION:

EXTENT OF WORK: AS PER SUBCONTRACTEXCLUSIONS: NILDRAWINGS: AS PER CONTRACT DWGI.T.P.s: NIL

The above-defined SECTION OF THE WORK was deemed CONSTRUCTION COMPLETE status pursuant to Article 37 "Subcontract General Terms and Conditions" on **20 February 2004** with APPLICABLE DRAWINGS, SPECIFICATIONS AND STANDARDS, TESTED and INSPECTED all in accordance with SUBCONTRACT REQUIREMENTS except the Punch List items as referred to below.

PUNCH LIST (S): See Attachment-1

We agree that we remain responsible for completion of above Punch Lists as per joint inspection.

  
 For and on behalf of Subcontractor  
 Mr. Hoang Xuan Lap  
 Director - HD CM  
 Date: 26 April 2004

AGREED CONSTRUCTION COMPLETED in accordance with the above SUBCONTRACT REQUIREMENTS subject to completion of items on attached Punch List(s).

For and on behalf of Contractor:

J. S. Choi  
 Mr. J. S. Choi  
 Field Control Manager  
 Date: 26 April 2004

Mr. T. J. Kamaru  
 Mr. T. J. Kamaru  
 Civil / Building Manager  
 Date: 26 April 2004

For Mr. S. M. Koo  
 Mr. S. M. Koo  
 Construction Manager  
 Date: 26 April 2004

Mr. H. W. Seo  
 Mr. H. W. Seo  
 Site Manager  
 Date: 26 April 2004

DISTRIBUTION: Control Department, Mech Department, LILAMA ECC45-1

Note: This certificate does not approve of any commercial settlement, but technical.



ENGINEERING

PHU MY FERTILIZER PROJECT / VIETNAM

## CERTIFICATE OF COMPLETION OF WORK

SUBCONTRACTOR: LILAMA ECC45-1CERTIFICATE NO.: SC-EL-002-043SUBCONTRACT NO.: SC0858-SC-EL-002EFFECTIVE DATE: 14-May-03CONTRACTOR: SAMSUNG ENGINEERING CO., LTD.COMPLETION OF WORK: 20-Feb-04  
(Start date of Defect Liability Period)SECTION OF WORK: ELECTRICAL WORKS IN AMMONIA AREA

## REFERENCE DOCUMENTATION:

EXTENT OF WORK: AS PER SUBCONTRACTEXCLUSIONS: NILDRAWINGS: AS PER CONTRACT DWGI.T.P.s: NIL

The above-defined SECTION OF THE WORK was deemed CONSTRUCTION COMPLETE status pursuant to Article 37 "Subcontract General Terms and Conditions" on 20 February 2004 with APPLICABLE DRAWINGS, SPECIFICATIONS AND STANDARDS, TESTED and INSPECTED all in accordance with SUBCONTRACT REQUIREMENTS except the Punch List items as referred to below.

PUNCH LIST (S): N/A

We agree that we remain responsible for completion of above Punch Lists as per joint inspection.



Mr. Hoang Xuan Lap  
Director  
Date: 10 May 2004

AGREED CONSTRUCTION COMPLETED in accordance with the above SUBCONTRACT REQUIREMENTS subject to completion of items on attached Punch List(s).

For and on behalf of Contractor:

J. S. Choi  
Mr. J. S. Choi  
Field Control Manager  
Date: 10 May 2004

J. S. Shin  
Mr. J. S. Shin  
Electrical Manager  
Date: 10 May 2004

S. M. Koo  
Mr. S. M. Koo  
Construction Manager  
Date: 10 May 2004

H. W. Seo  
Mr. H. W. Seo  
Site Manager  
Date: 10 May 2004

DISTRIBUTION: Control Department, Electrical Department, LILAMA ECC45-1

Note: This certificate does not approve of any commercial settlement, but technical



# CERTIFICATE OF COMPLETION OF WORK

SUBCONTRACTOR: LILAMA ECC45-1CERTIFICATE NO.: SC-EL-001-042SUBCONTRACT NO.: SC0858-SC-EL-001EFFECTIVE DATE: 06-Mar-03CONTRACTOR: SAMSUNG ENGINEERING CO., LTD.COMPLETION OF WORK: 24-Mar-04  
(Start date of Defect Liability Period)SECTION OF WORK: ELECTRICAL WORK FOR UREA / UTILITY / OFFSITE AREA

## REFERENCE DOCUMENTATION:

EXTENT OF WORK: AS PER SUBCONTRACTEXCLUSIONS: NILDRAWINGS: AS PER CONTRACT DWGI.T.P.s: NIL

The above-defined SECTION OF THE WORK was deemed CONSTRUCTION COMPLETE status pursuant to Article 37 "Subcontract General Terms and Conditions" on 24 March 2004 with APPLICABLE DRAWINGS, SPECIFICATIONS AND STANDARDS, TESTED and INSPECTED all in accordance with SUBCONTRACT REQUIREMENTS except the Punch List items as referred to below.

PUNCH LIST (S): N/A

We agree that we remain responsible for completion of above Punch List(s) as per joint inspection.



For and on behalf of Subcontractor

Mr. Hoang Xuan Lap  
DirectorDate: 10 May 2004

AGREED CONSTRUCTION COMPLETED in accordance with the above SUBCONTRACT REQUIREMENTS subject to completion of items on attached Punch List(s).

For and on behalf of Contractor:

  
Mr. J. S. Choi  
Field Control Manager  
Date: 10 May 2004  
Mr. J. S. Shin  
Electrical Manager  
Date: 10 May 2004  
Mr. S. M. Koo  
Construction Manager  
Date: 10 May 2004  
Mr. H. W. Seo  
Site Manager  
Date: 10 May 2004

DISTRIBUTION: Control Department, Electrical Department, LILAMA ECC45-1

Note: This certificate does not approve of any commercial settlement, but technical.



## CERTIFICATE OF COMPLETION OF WORK

SUBCONTRACTOR: LILAMA ECC45-1CERTIFICATE NO.: SC-SS-002/015SUBCONTRACT NO.: SC0858-SC-SS-002EFFECTIVE DATE: 03-Oct-02CONTRACTOR: SAMSUNG ENGINEERING CO., LTD.COMPLETION OF WORK: 30-Sep-03SECTION OF WORK: STEEL STRUCTURE WORK  
(UREA, UTILITY & OFFSITE AREA)

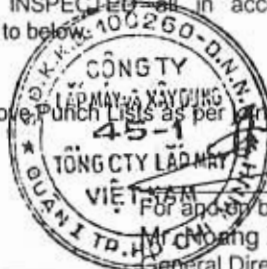
## REFERENCE DOCUMENTATION:

EXTENT OF WORK: AS PER SUBCONTRACTEXCLUSIONS: NILDRAWINGS: AS PER CONTRACT DWGI.T.P.s: NIL

The above-defined SECTION OF THE WORK was deemed CONSTRUCTION COMPLETE status pursuant to Article 37 "Subcontract General Terms and Conditions" on 30th September 2003 with APPLICABLE DRAWINGS, SPECIFICATIONS AND STANDARDS, TESTED and INSPECTED all in accordance with SUBCONTRACT REQUIREMENTS except the Punch List items as referred to below.

PUNCH LIST (S): (See Attachment-1)

We agree that we remain responsible for completion of above Punch Lists as per inspection.

Date: 23rd December 2003For and on behalf of Subcontractor  
Mr. Hoang Xuan Lap  
General Director

AGREED CONSTRUCTION COMPLETED in accordance with the above SUBCONTRACT REQUIREMENTS subject to completion of items on attached Punch List(s).

For and on behalf of Contractor:

J. S. ChoiMr. J. S. Choi  
Field Control ManagerDate: 22 Feb 2004Mr. W. C. Oh  
Site SupervisorDate: 01 Feb 2004Mr. H. W. Seo  
Site ManagerDate: 01 Feb 2004Mr. S. M. Koo  
Construction ManagerDate: 2/2

DISTRIBUTION: Control Department, Offsite Department, LILAMA ECC 45-1

Note: This certificate does not approve of any commercial settlement, but technical.

**HITACHI ZOSEN CORPORATION****PLANTS & MACHINERY / STEEL STRUCTURES / SHIPBUILDING**

Head Office: 7-89, Nanko kita 1-Chome, Suminoe-Ku, Osaka, 559-8559 Japan

Phone: 06-569-0001 Facsimile: 06-569-0002

Date : September 4, 2001

To Whom It May Concern,

**TESTIMONIAL**

**PROJECT TITLE: HAM THUAN-DAMI HYDROPOWER PROJECT**  
**LOT H3-H HYDROMECHANICAL EQUIPMENT**  
**HAMTHUAN SCHEME**

Dear Sir / Madame,

We hereby, as the Main Contractor of the captioned project, certify that our Company entered into the Contract Agreement N<sup>o</sup>.1T5155, dated April 22, 1998 with ERECTION & CONSTRUCTION COMPANY 45-1 as our sub-contractor.

For the following major scope of works:

1. Detail Cutting Plan, Shop Drawings, Full Size Drawings
2. Working procedures documentation: WPS, PQR and others
3. Shop and site fabrication
4. Mechanical, electrical erection
5. Consumable supplies
6. Surface preparation, Painting
7. NDT

For the following equipment :

1. Spillway Gates with hoists
  2. Spillway Stoplog
  3. Intake Gate
  4. Intake Stoplog
  5. Intake Trashracks
  6. Intake Gantry Crane
  7. Penstock
  8. Steel Liner for Surge Tank
  9. Tailrace Draft Gates with monorail hoist
- Project Owner: EVN - The Electricity of Viet Nam
  - Project Completion Time: Beginning of the year 2001

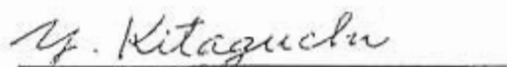
Actually, we found ERECTION & CONSTRUCTION COMPANY 45-1, thanks to their proper management and workmanship, satisfactorily completed their job in strict conformity with Project Owner and Main Contractor's technical requirements, the concerned international codes and standards as well as the time schedule and other



promises. Besides, this Company also showed their very cooperative manner in many aspects during the project execution period.

We highly recommend ERECTION & CONSTRUCTION COMPANY 45-1 to those who need high quality, effective cooperation.

Faithfully yours,

A handwritten signature in cursive script, reading "Y. Kitaguchi", is written over a horizontal line.

**Y. Kitaguchi / Project Manager**



## LILAMA 45.1 JOINT STOCK COMPANY

### ĐẠI NINH HYDROPOWER PROJECT

Ref : 01 – LILAMA 45.1 /IHI-SAKAI.

To: IHI J.V.

Site office : PO Box No.1, Buu Cuc Dai Ninh, Bac Binh ,Binh Thuan ,Viet Nam

71 Hoang Van Thu Street,Bock 8, Lien Nghia Town, Duc Trong,Lam Dong,Viet Nam

Tel:+84-62-648579

Fax:+84-62-648576

Att : Mr. SEKINO / ME-1 Project Manager

Data dated :Jan.15,2008

SUB : CONFIRMATION LETTER

Dear Sir.

LILAMA 45.1 JOINT STOCK COMPANY always wants to improve by ourself and get belief from Clients as well as to satisfy increasing client requirements

According to the contract signed between IHI-SAKAI and LILAMA 45.1 about the fabrication and installation of steel Penstock for ĐẠI NINH HYDROPOWER Project.

At present LILAMA 45.1 has accomplished the above works as per procedure and IHI-SAKAI requirement .You are kindly requested to confirm and tick a mark as follows :

1. The fabrication and installation schedule of steel Penstock of this Project is :  
a. Fast ☐ b.Accepted ☒ c. Delay ☐
2. The quality of Product at LILAMA 45.1's ĐẠI NINH Field Shop and Site is satisfied :  
a. Good ☒ b. Average ☐ c. Accepted ☐ d. Poor ☐
3. The requirement of IHI-SAKAI at ĐẠI NINH Site is :  
a. Good ☒ b. Average ☐ c.Accepted ☐ d. Poor ☐

We shall consider your real confirmation and improve in the nearest future

Thanks and best regard

LILAMA 45.1 ĐẠI NINH SITE



IHI-SAKAI confirm by



**Dai Ninh Hydropower Project ME1**  
Summary of Inspection Record

IHI-Sakai Joint Venture

**Final Test**

(yyyy/mm/dd)

Item No.	Inspection Place	Visual test of gate leaves at storage area	Test Date	Result
Item No. 1	Spillway Stoplog	GOOD	2008/8/12	GOOD
Item No. 2		Visual test of gate leaf, hoist & control	Leakage check	
Spillway Radial Gate No. 1	Spillway & LLO	GOOD	GOOD	2008/8/12 GOOD
Spillway Radial Gate No. 2	Spillway & LLO	GOOD	GOOD	" GOOD
Spillway Radial Gate No. 3	Spillway & LLO	GOOD	GOOD	" GOOD
Item No. 3		Visual test of gantry crane		
Spillway Gantry Crane	Spillway & LLO	GOOD	2008/8/12	GOOD
Item No. 4				
LLO Trashrack	-	-	-	-
Item No. 5		Visual test of hoist and control		
LLO Guard Gate	Spillway & LLO	-	-	-
Item No. 6		Visual test of valve, hoist and control		
LLO Fixed Cone Valve	Spillway & LLO	-	-	-
Item No. 7				
Intake Trashrack	-	-	-	-
Item No. 8		Visual test of gate leaf		
Intake Bulkhead Gate	Intake	-	-	-
Item No. 9		Visual test of gate leaf, hoist & control	Leakage check	
Intake Service Gate	Intake	-	-	-
Item No. 10		Visual test of gantry crane		
Intake Gantry Crane	Intake	-	-	-
Item No. 11		Visual test of guard valve and control		
Penstock Guard Valve	Penstock & PGV	GOOD	2008/8/12	GOOD
Item No. 12		Visual test of steel penstock	Leakage check of manholes	
Steel Penstock	Penstock & PGV	GOOD	GOOD	2008/8/12 GOOD
Item No. 13.1		Visual test		
Power Receiving Cubicle at Spillway	Spillway & LLO	GOOD	2008/8/12	GOOD
Power Receiving Cubicle at Intake	Intake	-	-	-
Item No. 13.2		Visual test		
Standby Diesel Generator at Spillway	Spillway & LLO	GOOD	2008/8/12	GOOD
Standby Diesel Generator at Intake	Intake	-	-	-
Item No. 13.3		Visual test		
Flushing System at Intake	Intake	-	-	-
Flood Warning System at Spillway	Spillway & LLO	GOOD	2008/8/12	GOOD
Item No. 13.4		Visual test		
DC Distribution System at Spillway	Spillway & LLO	GOOD	2008/8/12	GOOD
DC Distribution System at LLO	Spillway & LLO	-	-	-
DC Distribution System at Intake	Intake	-	-	-
DC Distribution System at PGV	Penstock & PGV	GOOD	2008/8/12	GOOD
Item No. 13.5		Visual test		
Water Level Measuring Device at Spillway	Spillway & LLO	GOOD	2008/8/12	GOOD
Water Level Measuring Device at Intake	Intake	-	-	-
Item No. 13.6		Visual test		
Lighting and Socket Outlet System	Intake	-	-	-

**Note:**

Pending item : interface between ME1 & ME2 not yet connected and tested  
LLO and INTAKE will be inspected later.

Total result

GOOD

Contractor *Akihiko Takase*  
Mr. TAKASE AKIHICO

Engineer *Shigeru Nakamura*  
Mr. Shigeru Nakamura

Employer *Nguyen Van Hoa*  
Mr. Nguyen Van Hoa



**ALSTOM****Marubeni**

To: LILAMA 45-1  
 Attn: Mr. Ho Van Hien  
 Site Manager

From: Bill Madhavan  
 Tel: +84-64-895972, 895973  
 Fax: +84-64-895975  
 Mail: [bill.madhavan@mcs-marubeni.com.vn](mailto:bill.madhavan@mcs-marubeni.com.vn)

Ref. No: PM4 / MCS / LLM / 1591  
 Date: June 9, 2004  
 Page(s): 01

Project: Phu My 4 Combined Cycle Power Plant Project

**Subject: PM4 HRSG AND STEAM TURBINE ERECTION**

Gentleman,

We hereby thank you and your group for excellent performance in erecting two HRSG and one steam turbine for PM4 combined cycle power plant. The good quality of erection has obviously resulted in fast and ahead of schedule of commissioning and start-up program.

We thank you and Lilama 45-1 for the brilliant performance and wish you all the success in future projects.

Thanking you,

Yours truly,

*Bill Madhavan*  
 Bill Madhavan  
 Site Manager  
 Marubeni Corporation

VANPHONG BONDED PETROLEUM TERMINAL JOINT VENTURE COMPANY LIMITED (JVC)

**VANPHONG BONDED PETROLEUM TERMINAL (VPT) PROJECT**

CONSORTIUM OF PETROLIMEX CONSTRUCTION (PCC-1&PENJICO XL III)

ADD: MY GIANG ISLAND-NINH PHUOC COMMUNE-NINH HOA DISTRICT-KHANH HOA PROVINCE

## LETTER OF RECOMMENDATION

Dear Sir!

This is certify that our Company has entered into the Purchase Order 06/09/VPT-HD 2009 with LILAMA 45.1 joint stock company, we have ordered items fabrication & installation: 3pcs: 20000 m3 Mogas Tank, 1pc: 30.000m3 Fuel Oil, Piping system, Hot oil system. And we have ordered installation Equipment as: Drums & Vessel, Pumps & Drivers, Mixers, Gangway tower, Marine Loading Arms, Compressors & Drivers, Fire Fighting Equipments.

Actually, we have found mechanical team 4 of the Lilama45.1 Joint stock company satisfactorily completed their job in strict conformity with Project Owner and Main Contractor's technical requirements, the concerned international codes and standards as well as the time schedule and other promises. Besides, this Company also showed their very cooperative manner in many aspects during the project execution period.

We highly recommend Lilama45.1 to those who need high quality, effective cooperation.

Sincerely yours!

CERTIFICATED BY PCC-1&PENJICO III



PHÓ GIÁM ĐỐC DỰ ÁN  
*Lê Trung Dũng*

CERTIFICATED BY JVC



TỔNG GIÁM ĐỐC  
*Đào Minh Châu*



**LILAMA 45.1**

## **LILAMA 45.1 JOINT STOCK COMPANY**

### **LILAMA 45.1 MECHANICAL FACTORY**

Add.: Nhon Trach 1 Industrial Zone – Dong Nai Province

Tel: 0613 560312; 560315 Fax: 0613 560316

To: **CS WIND VIET NAM CO., LTD.**

From: **LILAMA 45.1 MECHANICAL FACTORY.**

Attn: Mr. Dinh Viet Son / Director.

Date: February 18th, 2009

Ref.: 001/ CSWVN-45.1/ CL/ 09

Project: **VAME VARIOUS AMENS**

Sub.: **CONFIRMATION LETTER**

Dear Sir.

LILAMA 45.1 Joint Stock Company always wants to improve by ourselves and to satisfy client requirements as well as to get belief from client.

According to the Purchase Order No.: CS WIND VIETNAM/ LLM/ 01 signed between CS WIND VIETNAM CO., LTD and LILAMA 45.1 Joint Stock Company about **The Fabrication of Pendulum.**

At present LILAMA 45.1 Factory has already fabricated, delivered product Choong San Factory and completed this Item complied with procedure and requirement, you are kindly requested to confirm and tick a mark as follows:

1. The delivery and fabrication schedule of this Item is:  
a. Keep ☒      b. Accepted ☐      c. Delay ☐
2. The quality of product at LILAMA 45.1 Factory is:  
a. High ☒      b. Average ☐      c. Accepted ☐      d. Poor ☐
3. The requirement of CSI at LILAMA 45.1 Factory is satisfied:  
a. Good ☒      b. Average ☐      c. Accepted ☐      d. Poor ☐

We do hope your real confirmation.

We shall consider your real confirmation and improve in the future.

Your kind confirmation would be highly appreciated.

Thanks and best regard,

**LILAMA 45.1 Mechanical Factory**

**Dinh Viet Son**

Director

**Confirmed by CSW VIETNAM.**





**LILAMA 45.1 JOINT STOCK COMPANY**  
**LILAMA 45.1 MECHANICAL FACTORY**

Add.: Nhon Trach 1 Industrial Zone – Dong Nai Province

Tel: 0613 560312; 560315 Fax: 0613 560316

To: **VINA KRAFT Co. Ltd.**

From: **LILAMA 45.1 Mechanical Factory.**

Attn: Mr. Dinh Viet Son / Director.

Date: December 14th, 2008

Ref.: 001/ LILAMA-VNK/ CL/ 08

Project: **VINA KRAFT**

Sub.:

**CONFIRMATION LETTER**

Dear Sir,

LILAMA 45.1 JOINT STOCK COMPANY always wants to improve by ourselves and to satisfy client requirements as well as to get belief from client.

According to the contract No: PO-HCM-080073 & VKPPC-06-25-I-PM-03 signed between VINA KRAFT Co. Ltd and LILAMA 45.1 Joint Stock Company.

At present LILAMA 45.1 Mechanical Factory has already fabricated, handed over Base Plate, Trim Removal System, Rolling Handling, Duct Collection System, Platform for Dise Filter... and completed these Items complied with procedure and requirement, you are kindly requested to confirm and tick a mark as follows:

1. The delivery and fabrication schedule of this Item is:  
a. Keep ☐ b. Accepted ☒ c. Delay ☐
2. The quality of product at LILAMA 45.1 Factory is:  
a. High ☐ b. Average ☒ c. Accepted ☐ d. Poor ☐
3. The requirement of VINA KRAFT at LILAMA 45.1 Factory is satisfied:  
a. Good ☐ b. Average ☒ c. Accepted ☐ d. Poor ☐

We do hope your real confirmation.

We shall consider your real confirmation and improve in the future.

Your kind confirmation would be highly appreciated.

Thanks and best regard,

**LILAMA 45.1 Mechanical Factory**

**Dinh Viet Son**

Director

**Confirmed by VINA KRAFT**





**LILAMA 45.1**

# LILAMA 45.1 JOINT STOCK COMPANY

☒: 138-140 Dien Bien Phu Street- Dist. 1- Ho Chi Minh City.

☎: 08 3829 7527; (84)(8) 3820-3017 \* Fax: 08 3820 2942

E mail: [technicaldept@lilama45-1.com](mailto:technicaldept@lilama45-1.com)

No. Ref: 12/T&E-Q/09

Date: July 23, 2009

## QUESTIONNAIRE

Dear Mr. Ravi Yadav / Deputy General Manager,

For continual improvement of our service quality to meet your requirements better, please kindly take a little time to answer the following questionnaire by marking (X) on appropriate squares and return this questionnaire to us as above showed address.

Thank you in advance for your cooperation.

1. The fields of works which your esteemed Company have been signed with LILAMA 45.1 JSC are:

2. ☐ 1. Manufacture/Fabircation ☒ 2. Erection/Assembly ☐ 3. Other

3. Your esteemed Company knows LILAMA 45.1 JSC by:

☒ 1. Websites ☐ 2. Requested by your partner  
☐ 3. Newspapers ☐ 4. Customer used before  
☐ 5. Recommendation letter ☐ 6. Advertisement

4. Please assess the satisfaction for the following elements concerned with LILAMA 45.1 JSC has done well or not so well when providing its services:

Content	Very poor 1	Poor 2	Average 3	Good 4	Excellent 5
Quality of products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Project schedule	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Equipment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Qualification of staff	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
General management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Solving of customer feedback	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Customer support activity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Working relationship	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

5. Please have a general assessment for the quality of products/services by LILAMA 45.1 JSC in comparison with other partners':

☐ a. Without idea ☐ b. Inferior ☐ c. Equivalent ☒ d. Better

6. According to your viewpoint of our products/services, LILAMA 45.1 JSC needs to concentrate on improving the following problems and suggests the specified content to enhance quality of service:

☐ a. Qualification of staff ☒ b. Project schedule  
☐ c. Quality of products ☐ d. Customer support

The specified suggestions for improvement:

.....  
.....

7. If any, please give us some information about your esteemed Company.

a. Company Name: .....  
b. Address: .....  
c. Person in charge of answering: .....  
d. Telephone or Fax: .....  
e. Email: .....

**LILAMA 45.1 JSC**

**CONFIRMED BY  
CAFE OUTSPAN VIETNAM LTD**



**NGUYEN BA SUNG**



**RUMAR YADAV  
PHÓ TỔNG GIÁM ĐỐC**



# VE DAN VIETNAM ENTERPRISE CORP.LTD

QUỐC LỘ 51, ẤP 2, XÃ PHƯỚC THÁI  
HUYỆN LONG THÀNH, TỈNH ĐỒNG NAI, VN

TEL : (0161) 25111 - 25130 (20 LINES)  
FAX : (0161) 25137-25138-25139-25140

Date : August 22nd 2000

## LETTER OF RECOMMENDATION

To whom it may concern

This is to certify that our company has made contract with ERECTION & CONSTRUCTION COMPANAY 45-1 whose order item described as fabrication and erection of big tanks which include :

1. 15000Kl molasses tank	10pcs
2. 12000Kl oil tank	02pcs
3. 7000Kl oil tank	07pcs
4. 3200Kl acid tank	04pcs
5. 1500Kl acid tank	18pcs
6. 1000Kl ~ 100Kl other tanks	100pcs

Actually we have found ERECTION & CONSTRUCTION COMPANAY 45-1 satisfactorily completed their job and conformed strictly to the owner's technical requirements, as well as time schedule and other promises. The finishing and the outside appearance were of very high quality.

Sincerely, we highly recommend ERECTION & CONSTRUCTION COMPANAY 45-1 to those who demand high quality at reasonable price.

Faithfully yours,





**VUNG TAU OFFICE****CAT LO FISHING PORT - VUNG TAU - VIET NAM**

P.o. Box 11 Phuoc Thang Post - Vung Tau

TELEPHONE : 84-64-848709

FACSIMILE : 84-64-848727

**TOA CORPORATION**26<sup>th</sup> July, 1997.

Erection and Construction Company 45-1  
140 Dien Bien Phu St.,  
District 1, Ho Chi Minh City, Vietnam.

Attn. Mr. Truong Van Tuyen, General Director

**PROJECT: Project For Construction of Fishing Port Facilities at Vung Tau (Phase II)**

Dear Sir,

**RE: CERTIFICATE OF COMPLETION OF CONTRACT WORKS**

This is to certify that the following works have been duly completed by Erection and Construction Company 45-1 in conformity with the Contract signed on the 4<sup>th</sup> October, 1996 by Erection and Construction Company 45-1 and Toa Corporation on the above captioned project:

- Pontoon Jetty Work
- Fuel Oil Tank Work

Regarding the maintenance duty of the above listed items, the commencement date of the maintenance period will be the day when Toa Corporation receives Certificate of Completion for the Project issued either by the Owner or the Consultant.

Yours faithfully,

TOA CORPORATION

Y. MIKI

Project Manager

# TRI AN HYDRO POWER PLANT

\*\*\*\*\*

Date : Mar 19<sup>th</sup> ,1996.

## CERTIFICATE OF GOOD OPERATING PERFORMANCE

\*\*\*\*\*

This is to certify that our company has made contract with LILAMA - MACHINERY ERECTION CORPORATION for the erection of hydraulic equipment for Tri An Hydro Power Plant with the following items :

### I. Spillway equipment:

1. Arc bottom discharge valve ( 8 Feet ) 15 X 16 m
2. Hydraulic drives for Arc bottom discharge valve, model 350-200-O-10  
- Lifting capacity : 200 tons.
3. Gantry crane 2 X 125 tons.
4. Embedded steel structure of valve gate.

### II. Water intake equipment.

1. Trash rack ( 8 feet ) 9 X 3.3
2. Wheel gate valve for emergency repair (4 sets) 4 X 10m.
3. Hydraulic drives for item 2, model 180 X 180 - 100 -8.3/4  
- Lifting capacity : 150 tons .
4. Repair slide valve 3.5 X 7 m .
5. Gantry crane with grabbing equipment : 2 X 80/110/2 X 20 tons.
6. Raking and grabbing equipment .
7. Embedded steel structure for valve gate, trashrack, raking equipment.

### III / Tailrace equipment :

1. Downstream repair valve : 7.5 x 9.5
2. Overhead crane : 2 x 25 tons

### IV / Penstock equipment :

1. Metal lining :( 4 sets)
2. Cushion for metal lining:( 4 sets)

Total weight of hydraulic equipment and steel structure is 12,000 tons.

All of the above equipment are certified to be in very good condition now. Actually, we have found LILAMA - MACHINERY ERECTION CORPORATION satisfactorily completed their job and complied strictly to the technical specification as well as progress schedule and other promises. The finishing and the outside appearance are of very high quality.

Sincerely, we highly recommend LILAMA - MACHINERY ERECTION CORPORATION to those who demand high quality at reasonable price.



Mr. Phạm Công Lạc  
Director of Tri An Hyrdo Power Plant.

**DAEWOO ELECTRONIC COMPONENTS COMPANY ,LTD**

**P. O BOX 8370 SEOUL , KOREA**

**TEL : (0343) 54 - 5001. FAX : (0343) 52 - 9720.**

**Date : July 30<sup>th</sup>1995**

**To whom it may concern**

**RE : LETTER OF RECOMMENDATION**

Dear sir / Madame,

We, DAEWOO ELECTRONIC COMPONENTS COMPANY ,LTD has established a Capacitor Plant in Sông Bé province, Viet Nam. On this purpose, we have found ERECTION COMPANY 45-1 as a reliable construction contractor who can successfully complete the works ranging from designing, building, installation of equipments and doing commissioning test.

During the execution, we were aware that ERECTION COMPANY 45-1 was extremely responsive and strictly adhering to the technical requirements, time schedule and other promises.

We highly recommend ERECTION COMPANY 45-1 to those who demand high quality at reasonable price.

Yours faithfully,



Jae - Sub Yang / Project manager





LILAMA 45.1

## CÔNG TY CỔ PHẦN LILAMA 45.1

☒: 138-140 Điện Biên Phủ – Quận 1- TP. Hồ Chí Minh

☎: 08 3829 7527; 08 38203017 \* Fax: 08 3820 1455

E mail: technicaldept@lilama45-1.com

Số: 001/PKS/KONOIKE /12

TP.HCM, ngày 25 tháng 07 năm 2012

## PHIẾU KHẢO SÁT Ý KIẾN KHÁCH HÀNG

Kính gửi : Công ty TNHH Vận Tải Việt Nhật.

Hiện nay dự án “Cung cấp, chế tạo và lắp đặt đường ống, bảo ôn” theo HĐKT số : 040412HĐKT/Lilama45.1- Konoike ký ngày 04/04/2012 giữa Công ty TNHH Vận Tải Việt Nhật và Công ty Cổ phần Lilama45.1 đã được hoàn thành.

Nhằm không ngừng cải tiến chất lượng dịch vụ, đáp ứng tốt hơn nhu cầu của quý Khách hàng, xin quý Khách vui lòng dành chút thời gian trả lời các câu hỏi sau bằng cách đánh dấu chéo vào ô phù hợp và gửi lại phiếu này cho chúng tôi theo địa chỉ bên trên.

Xin chân thành cảm ơn sự hợp tác của quý Khách hàng.

1. Các lĩnh vực của LILAMA 45.1 mà quý Khách hàng kí kết:

☒ 1. Chế tạo

☒ 2. Lắp đặt

☐ 3. Khác

2. Quý khách hàng biết đến LILAMA 45.1 qua:

☐ 1. Trang web

☐ 3. Báo chí

☐ 5. Thư giới thiệu

☐ 2. Theo yêu cầu của đối tác

☒ 4. Khách hàng đã sử dụng trước đó

☐ 6. Quảng cáo

3. Đánh giá mức độ hài lòng cho các yếu tố sau theo cấp độ tăng dần từ 1 đến 5 đối với các hoạt động của LILAMA 45.1 mà quý khách hàng sử dụng:

a. Chọn 5 khi Quý khách hoàn toàn hài lòng là LILAMA 45.1 đã thực hiện điều này

b. Chọn 1 khi Quý khách hoàn toàn không hài lòng là LILAMA 45.1 đã thực hiện điều này.

Nội dung góp ý	Mức độ hài lòng của khách hàng				
	1	2	3	4	5
Chất lượng sản phẩm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Tiến độ thi công dự án.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Thiết bị.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Năng lực thực hiện của cán bộ.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Quản lý điều hành chung.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Giải quyết phản hồi của khách hàng.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Hoạt động hỗ trợ khách hàng.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Quan hệ làm việc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

4. Đánh giá chung về chất lượng sản phẩm hoặc dịch vụ của LILAMA 45.1 so với các đối tác khác mà quý khách hàng đã sử dụng:

☐ a. Không ý kiến

☐ b. Kém hơn

☐ c. Tương đương

☒ d. Tốt hơn

5. Theo quan điểm của khách hàng, LILAMA 45.1 cần tập trung cải tiến những vấn đề gợi ý dưới đây và gợi ý nội dung cụ thể để nâng cao chất lượng dịch vụ:

☐ a. Năng lực thực hiện của cán bộ.

☐ c. Chất lượng sản phẩm.

☐ b. Tiến độ thi công.

☐ d. Hỗ trợ khách hàng.

Nội dung góp ý cải tiến cụ thể:

6. Nếu có thể, xin vui lòng cung cấp thêm một số thông tin của Đơn vị mình.

a. Tên Công ty: .....

b. Địa chỉ: .....

c. Người chịu trách nhiệm trả lời: .....

d. Điện thoại hay Fax: .....

e. Email: .....

CÔNG TY CỔ PHẦN LILAMA 45.1

XÁC NHẬN CỦA KHÁCH HÀNG



KT. TỔNG GIÁM ĐỐC  
PHÓ TỔNG GIÁM ĐỐC  
Nguyễn Bá Píng



KT. TỔNG GIÁM ĐỐC  
PHÓ TỔNG GIÁM ĐỐC

Phạm Đông Hải

## PHIẾU KHẢO SÁT Ý KIẾN KHÁCH HÀNG

Kính gửi : Quý Khách hàng

Nhằm không ngừng cải tiến chất lượng dịch vụ, đáp ứng tốt hơn nhu cầu của quý Khách hàng, xin quý Khách vui lòng dành chút thời gian trả lời các câu hỏi sau bằng cách đánh dấu chéo vào ô phù hợp và gửi lại phiếu này cho chúng tôi theo địa chỉ bên trên.  
 Xin chân thành cảm ơn sự hợp tác của quý Khách hàng.

1. Các lĩnh vực của LILAMA 45.1 mà quý Khách hàng kí kết:

☒ 1. Chế tạo                      ☐ 2. Lắp đặt                      ☐ 3. Khác

2. Quý khách hàng biết đến LILAMA 45.1 qua:

☐ 1. Trang web                      ☐ 2. Theo yêu cầu của đối tác  
☐ 3. Báo chí                      ☐ 4. Khách hàng đã sử dụng trước đó  
☒ 5. Thư giới thiệu                      ☐ 6. Quảng cáo

3. Đánh giá mức độ hài lòng cho các yếu tố sau đối với các hoạt động của LILAMA 45.1 mà quý khách hàng sử dụng:

Nội dung góp ý	Rất kém	Kém	Trung bình	Tốt	Rất tốt
	1	2	3	4	5
Chất lượng sản phẩm	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Tiến độ thi công dự án.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Thiết bị.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Năng lực thực hiện của cán bộ.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Quản lý điều hành chung.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Giải quyết phản hồi của khách hàng.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Hoạt động hỗ trợ khách hàng.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Quan hệ làm việc.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

4. Đánh giá chung về chất lượng sản phẩm hoặc dịch vụ của LILAMA 45.1 so với các tổ chức khác mà quý khách hàng đã sử dụng:

☐ a. Không biết                      ☐ b. Kém hơn                      ☐ c. Tương đương                      ☒ d. Tốt hơn

5. Theo quan điểm của khách hàng, LILAMA 45.1 cần tập trung cải tiến những vấn đề gợi ý dưới đây và gợi ý nội dung cụ thể để nâng cao chất lượng dịch vụ:

- ☐ a. Năng lực thực hiện của cán bộ.  
☐ c. Chất lượng sản phẩm.

- ☐ b. Tiến độ thi công.  
☒ d. Hỗ trợ khách hàng.

Nội dung góp ý cải tiến cụ thể:

.....  
.....  
.....  
.....  
.....

6. Nếu có thể, xin vui lòng cung cấp thêm một số thông tin của Đơn vị mình.

- a. Tên Công ty: .....  
b. Địa chỉ: .....  
c. Người chịu trách nhiệm trả lời: .....  
d. Điện thoại hay Fax: .....  
e. Email: .....

**NHÀ MÁY CƠ KHÍ LILAMA 45.1**



**Đinh Viết Sơn/ Giám Đốc**

**XÁC NHẬN CỦA KHÁCH HÀNG**



**Nguyễn Văn Công**





## CÔNG TY CỔ PHẦN LILAMA 45.1

☒: 138-140 Điện Biên Phủ – Quận 1 – Thành Phố, Hồ Chí Minh

☎: 84 8 8297527; 08 8203017 \* Fax: 84 8 8201455

Email: technicaldep@lilama45-1.com

Số: 11a/PĐT-ĐVHP/09

TP. Hồ Chí Minh, ngày 18 tháng 05 năm 2009

### PHIẾU ĐIỀU TRA

**Kính gửi : BQLDA Đầu Tư Xây Dựng Các Công Trình Tại Khu Vực Phía Bắc  
Thuộc Tổng công ty Dầu Việt Nam.**

Thưa Quý Ban.

Công ty Cổ Phần LILAMA 45.1 luôn luôn mong muốn tự hoàn thiện và tạo được sự tin tưởng, sự thỏa mãn của khách hàng về sản phẩm và dịch vụ mà Công ty chúng tôi cung cấp.

Vì vậy, chúng tôi đề nghị và mong Quý Khách hàng hãy cho biết ý kiến nhận xét của mình và đánh dấu vào các ô tương ứng trong phiếu điều tra này về các vấn đề sau đây của hợp đồng số: “11/BPB-EPC/2008” ký ngày 29/07/2008 dự án: “**Mở rộng Tổng kho xăng dầu Đình Vũ Hải Phòng**”, mà Liên danh Công ty CPTK Công Nghiệp hóa chất (CECO) – Công ty CP xây dựng số 11 (VINACONEX) & Công ty Cổ Phần LILAMA 45.1 đã ký với BQLDA đầu tư xây dựng các công trình tại khu vực phía Bắc thuộc Tổng công ty Dầu Việt Nam.

1. Về chất lượng sản phẩm:

a. Rất tốt ☒ b. Tốt ☐ c. Trung bình ☐ d. Kém ☐

2. Về tiến độ thi công:

a. Rất tốt ☐ b. Tốt ☒ c. Trung bình ☐ d. Kém ☐

3. Ý kiến khác nếu có:

*Cán bộ quản lý công trường và đội ngũ công nhân làm việc  
với tiến độ chậm trễ...*

Rất mong được quý Khách nhận xét, ký xác nhận và gửi trả lại phiếu điều tra này cho chúng tôi theo đường bưu điện, fax hoặc email.v.v.

Xin cảm ơn.

**CÔNG TY CỔ PHẦN LILAMA 45.1**

**XÁC NHẬN CỦA KHÁCH HÀNG**



**TRƯỞNG BAN**

*Nguyễn Ngọc Pháo*



## CÔNG TY CỔ PHẦN LILAMA 45.1

☒: 138-140 Điện Biên Phủ – Quận 1 – Thành Phố, Hồ Chí Minh

☎: 84 8 8297527; 08 8203017 \* Fax: 84 8 8201455

Email: [tecnicaldep@lilama45-1.com](mailto:tecnicaldep@lilama45-1.com)

Số: 04/D8/LILAMA 45.1/08

TP. Hồ Chí Minh, ngày 15 tháng 11 năm 2008

### PHIẾU ĐIỀU TRA

Kính gửi: Ban QLDA LILAMA - NM. Lạc Dầu. D. Q.

Thưa Quý Ông/Bà: .....

Công ty Cổ Phần LILAMA 45.1 luôn luôn mong muốn tự hoàn thiện và tạo được sự tin tưởng, sự thỏa mãn của khách hàng về sản phẩm và dịch vụ mà Công ty chúng tôi cung cấp.

Vì vậy, chúng tôi đề nghị và mong Quý khách hàng hãy cho biết ý kiến nhận xét của mình và đánh dấu vào các ô tương ứng trong phiếu điều tra này về các vấn đề sau này của hợp đồng số: ....., Dự án N.M. Lạc Dầu - Dung Quất mà Công ty Cổ Phần LILAMA 45.1 đã ký với Quý Khách hàng.

1. Về chất lượng sản phẩm được chế tạo cho Dự án:

a. Rất tốt ☒

b. Tốt ☐

c. Đạt ☐

d. Kém ☐

2. Về tiến độ chế tạo sản phẩm/thiết bị cho dự án:

a. Rất tốt ☐

b. Tốt ☒

c. Đạt ☐

d. Kém ☐

3. Về chất lượng sản phẩm/thiết bị lắp đặt tại công trường cho Dự án:

a. Rất tốt ☒

b. Tốt ☐

c. Đạt ☐

d. Kém ☐

4. Về tiến độ lắp đặt sản phẩm/thiết bị tại công trường cho Dự án:

a. Rất tốt ☐

b. Tốt ☒

c. Đạt ☐

d. Kém ☐

Rất mong được quý (Khách hàng) gửi cho chúng tôi nhận xét của mình theo địa chỉ trên bằng bưu điện, fax hoặc email.

Xin cảm ơn

CÔNG TY CỔ PHẦN LILAMA 45.1

Cao Tuấn Dũng

XÁC NHẬN CỦA KHÁCH HÀNG



PHÓ GIÁM ĐỐC  
Lưu Văn Toàn